

### **BEAUTY** SOCIETY

#### WELCOME TO BEAUTY SOCIETY

FROM OUR PRODUCTS TO OUR COMMISSION STRUCTURE, WE BELIEVE IN BEING A COMPANY WITH A CONSCIENCE.

THANK YOU FOR TAKING THE FIRST STEP IN YOUR BRAND NEW BEAUTY BUSINESS. WE KNOW YOU WILL LOVE OUR EFFECTIVE PRODUCTS AND OUR "EVERYONE WINS" BUSINESS MODEL!





Teannie Corin

Jeannie Lorin | Founder, Beauty Society



### COMMISSION PLAN HIGHLIGHTS



**UP TO 45% COMMISSION ON PERSONAL SALES** 



**25% BASE COMMISSIONS ON ALL CUSTOMER ORDERS** 



VOLUME AND FIXED BONUSES FOR ALL BEAUTYBOXES



**RANK ADVANCEMENTS** WITHOUT NEEDING TO BUILD A TEAM



**FAST START INCENTIVES FOR NEW ADVISORS** 



FIXED LIFESTYLE BONUS FOR EVERY MONTH QUALIFIED



**PERSONAL VOLUME BONUSES** 



**WEEKLY PAYOUT** AND WITHDRAWAL VIA HYPERWALLET





**12-MONTH GUARANTEE ON OUR SKINCARE PRODUCTS** 



**30-DAY GUARANTEE ON OUR COSMETIC PRODUCTS** 



**DIRECT TO CONSUMER SHIPPING** 



FREE SHIPPING FOR SOCIETY+ MEMBERS AND ADVISORS OVER \$50



SECTION PROGRAM WITH 15% OFF EVERY ORDER



**25% DISCOUNT** ON ALL ADVISOR ORDERS



**60% PROMO CODE UPON SIGNUP** 

### Q BEAUTY SOCIETY TERMS

BUSINESS PORTAL: An online dashboard to help you run your business. In the Business portal, you can enter orders, run reports, track packages, view commissions, manage your customer base, and so much more!

#### **BEAUTY SOCIETY UNIVERSITY (BSU):**

Interactive training for you to navigate your business portal, product knowledge, and tips and tricks for your business. BSU is completely free and you can find it in the announcement section of your Business Portal.

with Beauty Society's concierge staff to help you get your business up and running in a hands-on training session. Concierge calls are completely free and there is no limit to how many calls you can book. You can even have your customers book a call for a personalized skincare consultation!

SOCIETY+ MEMBER PROGRAM: If a customer has an item on subscription monthly, bimonthly, or quarterly they become an Society+ Member. Society+ Members receive free shipping on orders over \$50, 15% off of every order, and more!

**CART REWARDS:** Special rewards and deals that both Advisors and customers can receive at checkout with a qualifying purchase.

LEGACY KIT: A welcome kit that you receive when beginning your business here at Beauty Society. This kit will always include a 60% off coupon, an Advisor program guide and a selection of our favorite Beauty Society products.

BUSINESS BANK: A digital wallet located in your Business Portal that your weekly and monthly pay are deposited into. You can also find your beauty cash (free product credit) amount in this section.

**HYPERWALLET:** The commission payout platform we use to transfer funds from your Business Bank into your Bank Account, PayPal, or Venmo.

**CALENDAR MONTH:** The 1st day of the month until the last day of the month. All volume and commissions are based on the current calendar month.

### Q COMMISSION TERMS

QUALIFIED: You must have at least 100 Personal Volume (PV) to be considered Qualified. An Advisor that is not qualified may receive Customer Commissions (weekly payout), but is not eligible to receive any other bonuses (monthly payout).

**LEVEL:** An Advisor's spot in a team's downline in relation to other Advisors above or below you.

**NET RETAIL PRICE (NR):** The price of our products if they were purchased at full retail price. This value is the same for Retail customers, Society+ Members, and Advisors. In cases of special promotions or discounts, the Net Retail may be reduced from the normal full retail price.

QUALIFYING VOLUME (QV): The value assigned to products to help determine how much volume has been sold. This value is used to help calculate the qualification for your rank. Shipping and tax are not included in volume calculation. QV for Society+ Members will be 85% of the price paid excluding shipping and taxes.

PERSONAL VOLUME CAPPED (PV): The total Qualifying Volume (QV) from your own orders and personally sponsored customers. This volume is capped at having no more than 250 Qualifying Volume from your own personal orders. This volume is only used for qualifying for certain ranks and the Personal Volume Bonus.

**PERSONAL VOLUME UNCAPPED (PVU):** The total Qualifying Volume (QV) from your own orders and personally sponsored customers without a cap. This value is always equal to the Qualifying Volume.

**GROUP VOLUME (GV):** The total Qualifying Volume (QV) from your own personal orders and your entire downline team. Group volume helps determine monthly Pay Rank and Rank Advancements.

commissionable volume (cv): A value that is assigned to all products. Prestige Sterling Advisors and above are paid a commission percentage on their downline based on the commissionable volume of their sales. The Commissionable Volume (CV) is 70% of the Qualifying Value (QV) for Retail Customers, Society+ Members and Advisors.

**VOLUME SOURCE:** Each Advisor you personally sponsor (each Level 1) is a Volume source. Your own Personal Volume is also a volume source. If Ashley is an Advisor and personally sponsors Megan, Megan is one of Ashley's volume sources. Ashley's personal volume also counts as one of her volume sources.

### Q COMMISSION TERMS

MAX VOLUME RULE (MVR): This rule caps the amount of volume a single volume source can contribute to a rank's Group Volume threshold at 50%. For example, to qualify as a Select Advisor, an Advisor needs 1800 GV. The Max Volume rule caps the amount of volume that a single leg can contribute to this threshold at 900. This rule ensures that an Advisor has a balanced downline.

outside volume rule (ov): Beginning at the rank Select Sterling, an Advisor needs to have at least 20% of their Group Volume requirement come from outside of their two strongest volume sources. For example, if an Advisor wants to promote to Select Platinum, 1000 of their 5000 GV requirement must come from outside the two highest volume sources.

**RANK ADVANCEMENTS:** Promoting to a higher Advisor title in a calendar month.

**PERSONAL VOLUME BONUS:** A bonus that can be earned by hitting a certain Personal Volume Capped (PV) amount in a calendar month. This bonus is paid out monthly and you can earn up to an extra 20% in bonus commission.

**CAREER TITLE:** The highest title you have achieved and abides by all of the requirements for the Requalification Policy. A Career Title is unchanging unless an Advisor is Ultimate Platinum+ and is not paid as that Rank for 6 months.

**LEADERSHIP LEVEL:** Leadership level is the rank Ultimate Advisor and above. At leadership level you will have access to the Leadership Advisor Forum, receive extra bonuses and other special perks!

PAY RANK/PAID AS TITLE: You are paid at the Advisor title for which you qualify for during the calendar month. The requirements to be "Paidas" a Title is the same as the requirements to promote to that Title. If in any period you do not achieve your Career Title level, you will be paid at the title you qualified for during the calendar month. You will retain your Career Title, but will be paid as the title you have qualified for!

**GENERATION:** A team that starts with an Ultimate Platinum Advisor or higher and includes everyone below them until the next Ultimate Platinum Advisor or higher level. They are still considered a Generation even if they are not paid as (it goes according to Career Title).

**CLAWBACK:** When products or items are returned within the returns policy, the Commissions issued from the transaction are reversed.



### BONUS STRUCTURES

#### **LEVEL BONUS**

A commission percentage is paid on an Advisor's downline based on their Pay Rank they have achieved each calendar month. The greater the Pay Rank, the higher the commissions an Advisor will earn on their downline levels.

- Depending on an Advisor's pay-rank, they can receive a percent of their downline's Commissionable Volume (CV).
- (For example, a Select Advisor is paid 9% of their Level 1 Advisors (personally sponsored advisor) and 3% of their Level 2 Advisors.)

		LEVEL 1 BONUS	LEVEL 2 BONUS	LEVEL 3 BONUS	LEVEL 4 BONUS	
PRESTIGE	PRESTIGE ADVISOR					
PRESTIGE	PRESTIGE STERLING ADVISOR	5% on CV				
PRESTIGE	PRESTIGE PLATINUM ADVISOR	7% on CV				
SELECT	SELECT ADVISOR	9% on CV	3% on CV			
SELECT	SELECT STERLING ADVISOR	10% on CV	5% on CV			
SELECT	SELECT PLATINUM ADVISOR	10% on CV	6% on CV	3% on CV		
ULTIMATE	ULTIMATE ADVISOR	10% on CV	7% on CV	5% on CV		
ULTIMATE	ULTIMATE STERLING ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
ULTIMATE	ULTIMATE PLATINUM ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
ULTIMATE	ULTIMATE DIAMOND ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
LEGACY	LEGACY ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
LEGACY	LEGACY STERLING ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
LEGACY	LEGACY PLATINUM ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	
LEGACY	LEGACY DIAMOND ADVISOR	10% on CV	7% on CV	6% on CV	3% on CV	



### **BONUS STRUCTURES**

#### PERSONAL VOLUME BONUS

In addition to an Advisor's weekly base commissions, an Advisor can also strive for a certain amount of Personal Volume capped (PV) that is paid as an extra percentage on their personal orders and their customer orders.

- While the Personal Volume Capped (PV) is used for qualifications, the bonus will pay on Personal Volume uncapped (PV).
- Personal Volume Bonus Qualifications:

500 - 1,999 PV = 5% Bonus Commission 2,000 - 3,499 PV = 10% Bonus Commission 3,499 - 5,000 PV = 15% Bonus Commission 5,000 PV and Above = 20% Bonus Commission

PERSONAL VOLUME (CAPPED) (PV) REQUIREMENT	PCT OF PERSONAL VOLUME CAPPED
500 - 1,999.99	5%
2,000 – 3,499.99	10%
3,500 – 4,999.99	15%
5,000+	20%

#### **GENERATION BONUS**

If an Advisor is paid-as a Legacy Advisor or higher, they will receive a Generation Bonus based on their Downline's generation and their own Personal Team.

A percentage of their Generations Commissionable Volume (CV)

		GENERATION BONUS 1	GENERATION BONUS 2	GENERATION BONUS 3	GENERATION BONUS 4
LEGACY	LEGACY ADVISOR	1% on CV			
LEGACY	LEGACY STERLING ADVISOR	2% on CV	1% on CV		
LEGACY	LEGACY PLATINUM ADVISOR	2% on CV	2% on CV	2% on CV	
LEGACY	LEGACY DIAMOND ADVISOR	2% on CV	2.5% on CV	2.5% on CV	3% on CV



### BONUS STRUCTURES

#### **MONTHLY FIXED LIFESTYLE BONUS**

#### **EARN UP TO A \$7,000 BONUS EACH AND EVERY MONTH!**

This is an extra monthly bonus that is automatically given to Advisor's who qualify for Ultimate Advisor and above. Advisors have to qualify (paid as title) for a level listed below each month to receive the bonus. This bonus is paid monthly based on the Pay Rank of the calendar month.

		LIFESTYLE BONUS
ULTIMATE	ULTIMATE ADVISOR	<b>\$300</b> per qualified month
ULTIMATE	ULTIMATE STERLING ADVISOR	<b>\$700</b> per qualified month
ULTIMATE	ULTIMATE PLATINUM ADVISOR	<b>\$1,500</b> per qualified month
ULTIMATE DIAMOND	ULTIMATE DIAMOND ADVISOR	<b>\$3,500</b> per qualified month
LEGACY	LEGACY ADVISOR	<b>\$7,000</b> per qualified month
LEGACY	LEGACY STERLING ADVISOR	<b>\$7,000</b> per qualified month
LEGACY	LEGACY PLATINUM ADVISOR	<b>\$7,000</b> per qualified month
LEGACY	LEGACY DIAMOND ADVISOR	<b>\$7,000</b> per qualified month



### COMMISSION POLICY

#### **COMPRESSION POLICY**

When an Advisor is canceled or leaves Beauty Society, all of their downline and customers will be moved up to their upline sponsor.



#### **REINSTATEMENT POLICY**

If an Advisor cancels or resigns they can request to come back. If the Advisor wants to be under the same upline they can come back at any time, but will not get their downline or Career Title back. If the Advisor wants to come back under a different Advisor they will have to wait six months after the day they resigned and will still not receive their original downline or Career Title. If an Advisor returns under a different downline, they must re-purchase the Legacy Kit and start their account over.



#### **REQUALIFICATION POLICY**

If an Advisor is Ultimate Platinum Advisor level or higher they must be paid as that rank within the last six-months. If not, their Career Title will be demoted to their Paid-As title in that sixth month.



#### **NEWGENQ RULE**

If an Advisor wants to qualify as a Legacy Sterling Advisor and above they must follow all the qualifications for that rank advancement, including this new rule. This rule just ensures that a high ranked leader (such as Legacy Sterling and above) acquires a new first generation (Ultimate Platinum Advisor) or higher every rolling 18-month period.

- Until an Advisor acquires a new first generation (Ultimate Platinum Advisor) or higher within an 18-month period they can only qualify to be a Legacy Sterling Advisor.
- This new first Generation Advisor has to have hit Ultimate Platinum Advisor for the first time within the 18-month period, or their Career title had to have been demoted in the past and then they requalify as Ultimate Platinum Advisor in that 18-month period.

# RANK REQUIREMENT PATHS

	RANKING	PV CAPPED	GROUP VOLUME	MAX VOLUME RULE	OUTSIDE VOLUME RULE	MINIMUM VOLUME SOURCES	MONTHLY LIFESTYLE
				(Up to 50% from one volume source)	(Minimum 20% outside of two volume sources)		
PRESTIGE	PRESTIGE ADVISOR	100 QV				1	
PRESTIGE	PRESTIGE STERLING ADVISOR	100 QV	500 QV			1	
PRESTIGE	PRESTIGE PLATINUM ADVISOR	200 QV	1,000 QV			1	
SELECT	SELECT ADVISOR	300 QV	1,800 QV	900 QV		2	
SELECT	SELECT STERLING ADVISOR	500 QV	3,000 QV	1,500 QV	600 QV	3	
SELECT	SELECT PLATINUM ADVISOR	700 QV	5,000 QV	2,500 QV	1,000 QV	3	
ULTIMATE	ULTIMATE ADVISOR	1,000 QV	10,000 QV	5,000 QV	2,000 QV	3	\$300
ULTIMATE	ULTIMATE STERLING ADVISOR	1,000 QV	18,000 QV	9,000 QV	3,600 QV	3	\$700
ULTIMATE	ULTIMATE PLATINUM ADVISOR	1,000 QV	35,000 QV	17,500 QV	7,000 QV	3	\$1,500
ULTIMATE	ULTIMATE DIAMOND ADVISOR	1,000 QV	70,000 QV	35,000 QV	14,000 QV	3	\$3,500
LEGACY	LEGACY ADVISOR	1,000 QV	150,000 QV	75,000 QV	30,000 QV	3	\$7,000
LEGACY	LEGACY STERLING ADVISOR	1,000 QV	325,000 QV	162,500 QV	65,000 QV	3	\$7,000
LEGACY	LEGACY PLATINUM ADVISOR	1,000 QV	750,000 QV	375,000 QV	150,000 QV	3	\$7,000
LEGACY	LEGACY DIAMOND ADVISOR	1,000 QV	1,500,000 QV	750,000 QV	300,000 QV	3	\$7,000

# CAREER PATH COMMISSION

	RANKING	CUSTOMER PROFIT	PERSONAL VOLUME BONUS	LEVEL 1 BONUS	LEVEL 2 BONUS	LEVEL 3 BONUS	LEVEL 4 BONUS	LIFESTYLE BONUS	GENERATION BONUS 1	GENERATION BONUS 2	GENERATION BONUS 3	GENERATION BONUS 4
PRESTIGE	PRESTIGE ADVISOR	25% of QV	Up to 20%									
PRESTIGE	PRESTIGE STERLING ADVISOR	25% of QV	Up to 20%	5% on CV								
PRESTIGE	PRESTIGE PLATINUM ADVISOR	25% of QV	Up to 20%	7% on CV								
SELECT	SELECT ADVISOR	25% of QV	Up to 20%	9% on CV	3% on CV							
SELECT	SELECT STERLING ADVISOR	25% of QV	Up to 20%	10% on CV	5% on CV							
SELECT	SELECT PLATINUM ADVISOR	25% of QV	Up to 20%	10% on CV	6% on CV	3% on CV						
ULTIMATE	ULTIMATE ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	5% on CV		\$300				
ULTIMATE	ULTIMATE STERLING ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$700				
ULTIMATE	ULTIMATE PLATINUM ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$1,500				
ULTIMATE	ULTIMATE DIAMOND ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$3,500				
LEGACY	LEGACY ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$7,000	1% on CV			
LEGACY	LEGACY STERLING ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$7,000	2% on CV	1% on CV		
LEGACY	LEGACY PLATINUM ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$7,000	2% on CV	2% on CV	2% on CV	
LEGACY	LEGACY DIAMOND ADVISOR	25% of QV	Up to 20%	10% on CV	7% on CV	6% on CV	3% on CV	\$7,000	2% on CV	2.5% on CV	2.5% on CV	3% on CV



# PRESTIGE STERLING ADVISOR





#### **REQUIREMENTS**

- \$100 in Personal Volume Capped
- \$500 in Group Volume

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### **LEVEL VOLUME COMMISSION**

 5% on the Commissionable Volume (CV) on every Level 1





## PRESTIGE PLATINUM ADVISOR





#### **REQUIREMENTS**

- \$200 in Personal Volume Capped
- \$1,000 in Group Volume

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### **LEVEL VOLUME COMMISSION**

 7% on the Commissionable Volume (CV) on every Level 1





### SELECT ADVISOR







#### **REQUIREMENTS**

- \$300 in Personal Volume Capped
- \$1800 in Group Volume
- \$900 Max Volume Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 9% on the Commissionable Volume (CV) on every Level 1
- 3% on the Commissionable Volume (CV) on every Level 2





### SELECT STERLING ADVISOR







#### **REQUIREMENTS**

- \$500 in Personal Volume Capped
- \$3,000 in Group Volume
- \$1,500 Max Volume Rule
- \$600 Outside Volume Rule

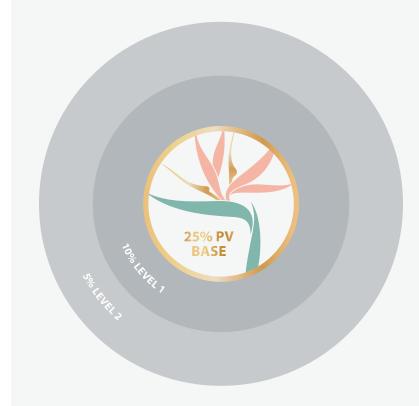
#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

 You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 5% on the Commissionable Volume (CV) on every Level 2





## SELECT PLATINUM ADVISOR









#### **REQUIREMENTS**

- \$700 in Personal Volume Capped
- \$5,000 in Group Volume
- \$2,500 Max Volume Rule
- \$1,000 Outside Volume Rule

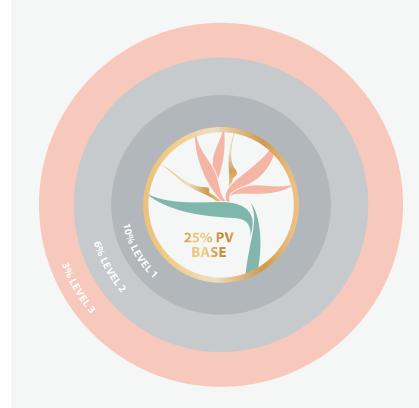
#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 6% on the Commissionable Volume (CV) on every Level 2
- 3% on the Commissionable Volume (CV) on every Level 3





### ULTIMATE ADVISOR









#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$10,000 in Group Volume
- \$5,000 Max Volume Rule
- \$2,000 Outside Volume Rule

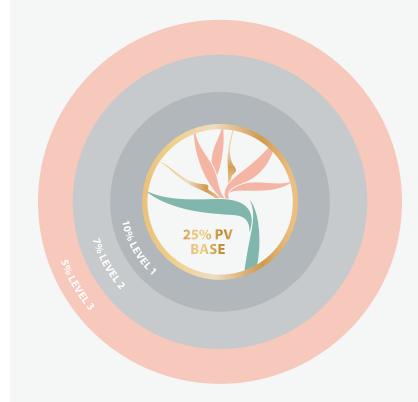
#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$300 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 5% on the Commissionable Volume (CV) on every Level 3





## ULTIMATE STERLING ADVISOR











#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$18,000 in Group Volume
- \$9,000 Max Volume Rule
- \$3,600 Outside Volume Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$700 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4





## ULTIMATE PLATINUM ADVISOR











#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$35,000 in Group Volume
- \$17,500 Max Volume Rule
- \$7,000 Outside Volume Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$1,500 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4





## ULTIMATE DIAMOND ADVISOR











#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$70,000 in Group Volume
- \$35,000 Max Volume Rule
- \$14,000 Outside Volume Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$3,500 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4





#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$150,000 in Group Volume
- \$75,000 Max Volume Rule
- \$30,000 Outside Volume Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$7,000 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### LEVEL VOLUME COMMISSION

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4

#### **GENERATION BONUS**

 1% on Commissionable Volume (CV) from Generation 1 Ultimate Platinum Advisor+ Team





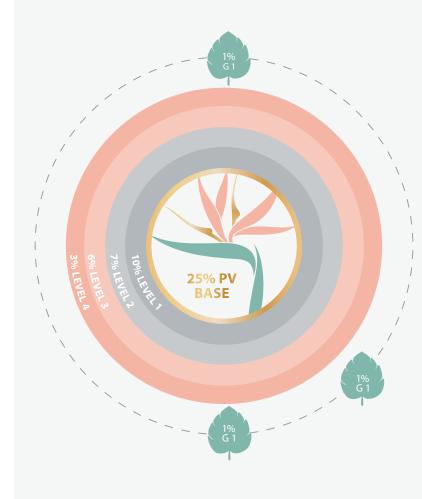








Gen 1 Advisors





## LEGACY STERLING ADVISOR

#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$325,000 in Group Volume
- \$162,500 Max Volume Rule
- \$65,000 Outside Volume Rule
- NewGenQ Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$7,000 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### LEVEL VOLUME COMMISSION

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4

#### **GENERATION BONUS**

- 2% on Commissionable Volume (CV) from Generation 1 Ultimate Platinum Advisor+ Team
- 1% on Commissionable Volume (CV) from Generation 2 Ultimate Platinum Advisor+ Team







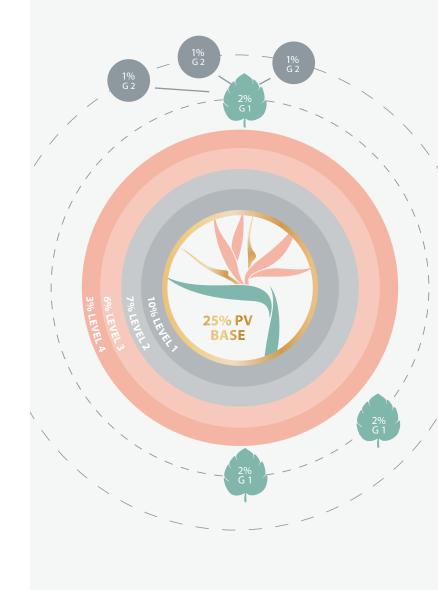


3% LEV 4





Gen 1 Advisors Gen 2 Advisor





## LEGACY PLATINUM ADVISOR

#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$750,000 in Group Volume
- \$375,000 Max Volume Rule
- \$150,000 Outside Volume Rule
- NewGenQ Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$7,000 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### LEVEL VOLUME COMMISSION

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4

#### **GENERATION BONUS**

- 2% on Commissionable Volume (CV) from Generation 1 Ultimate Platinum Advisor+ Team
- 2% on Commissionable Volume (CV) from Generation 2 Ultimate Platinum Advisor+ Team
- 2% on Commissionable Volume (CV) from Generation 3 Ultimate Platinum Advisor+ Team









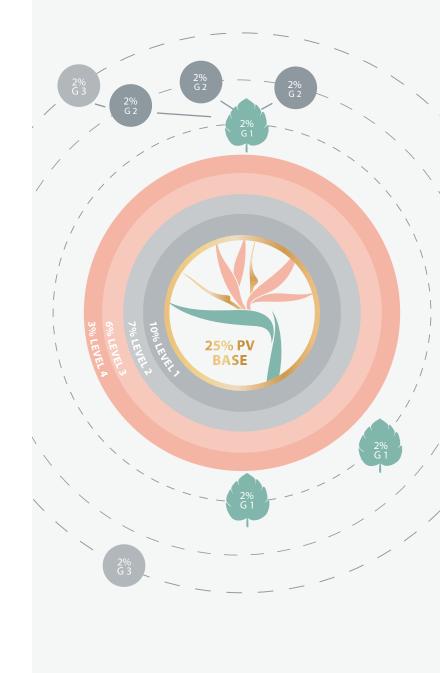






Gen 1 Gen 2 Advisors Advisor

n 2 Gen 3 sors Advisor





## LEGACY DIAMOND ADVISOR

#### **REQUIREMENTS**

- \$1,000 in Personal Volume Capped
- \$1,500,000 in Group Volume
- \$750,000 Max Volume Rule
- \$300,000 Outside Volume
- NewGenQ Rule

#### PERSONAL VOLUME COMMISSION

 You earn a base commission of 25% of every customer order

#### **BONUS COMMISSIONS**

- You earn a \$7,000 lifestyle bonus per qualified month!
- You can earn up to an additional 20% of Bonus Commission on your Personal Volume as a Personal Volume Bonus!

#### LEVEL VOLUME COMMISSION

- 10% on the Commissionable Volume (CV) on every Level 1
- 7% on the Commissionable Volume (CV) on every Level 2
- 6% on the Commissionable Volume (CV) on every Level 3
- 3% on the Commissionable Volume (CV) on every Level 4

#### **GENERATION BONUS**

- 2% on Commissionable Volume (CV) from Generation 1 Ultimate Platinum Advisor+ Team
- 2.5% on Commissionable Volume (CV) from Generation 2 Ultimate Platinum Advisor+ Team
- 2.5% on Commissionable Volume (CV) from Generation 3 Ultimate Platinum Advisor+ Team
- 3% on Commissionable Volume (CV) from Generation 4 Ultimate Platinum Advisor+ Team

